

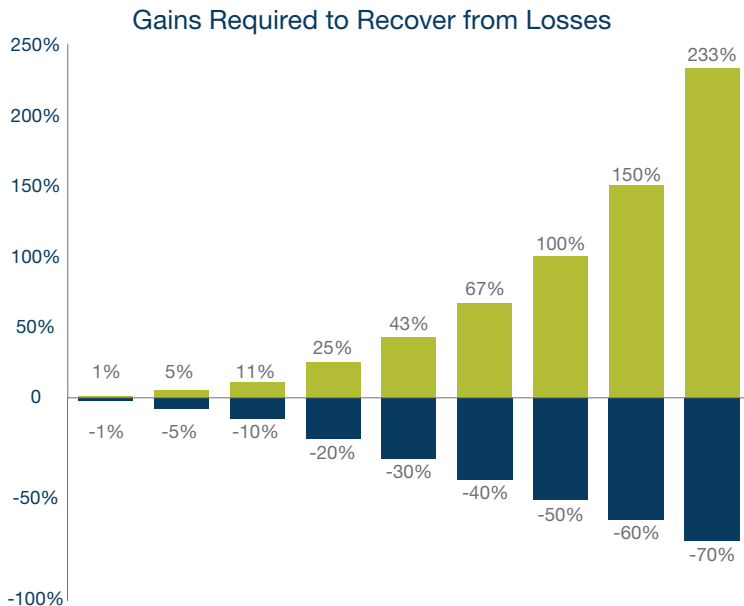
Can Your Clients' Portfolios Withstand A Bear Market?

Last year marked the longest running bull market in history. Unfortunately, when long-run bull markets end, the decline can be dramatic. In fact, the average bear market return is -42%. **Could your clients afford for their \$100,000 investment to become \$58,000?**

Historical Bear Markets	Return	Historical Bear Markets	Return
1929-1932	-86%	1968-1970	-36%
1937-1942	-60%	1973-1974	-48%
1946-1949	-30%	1980-1982	-27%
1956-1957	-22%	1987	-34%
1961-1962	-28%	2000-2002	-49%
1966	-22%	2007-2009	-57%
Average Bear Market Return (1929-2009): -42%			

Source: J.P. Morgan Asset Management, *Guide to the Markets – U.S.*, Data as of December 31, 2019.

Plus, it can take a significant return to recover from loss.



Offer your clients protection from bear markets with a fixed-indexed annuity from Great American Life®. Fixed-indexed annuities offer the opportunity to participate in market growth, while providing complete protection against market declines.

A bear market is defined as a 20% or more decline from the previous market high. The bear return is the peak to trough return over the cycle.

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