

The choice is yours: Commission options on American Legend 7

When you sell an American Legend® 7 annuity, you have **seven** commission options to choose from:

- ◆ No Trail ◆ Mod 3 ◆ 25 Trail ◆ 40 Trail ◆ 50 Trail ◆ 60 Trail ◆ 75 Trail

Example: For an American Legend 7 sale to a 65-year old with a purchase payment of \$100,000, you would earn the following with each option:

YEAR	NO TRAIL	MOD 3	25 TRAIL	40 TRAIL	50 TRAIL	60 TRAIL	75 TRAIL
1	\$4,750 (4.75%)	\$3,250 (3.25%)	\$3,950 (3.95%)	\$3,250 (3.25%)	\$3,000 (3.00%)	\$2,350 (2.35%)	\$1,350 (1.35%)
2	--	\$1,575 (1.50%)	\$263 (0.25%)	\$420 (0.40%)	\$525 (0.50%)	\$630 (0.60%)	\$788 (0.75%)
3	--	\$1,103 (1.00%)	\$276 (0.25%)	\$441 (0.40%)	\$551 (0.50%)	\$662 (0.60%)	\$827 (0.75%)
4	--	--	\$289 (0.25%)	\$463 (0.40%)	\$579 (0.50%)	\$695 (0.60%)	\$868 (0.75%)
5	--	--	\$304 (0.25%)	\$486 (0.40%)	\$608 (0.50%)	\$729 (0.60%)	\$912 (0.75%)
6	--	--	\$319 (0.25%)	\$511 (0.40%)	\$638 (0.50%)	\$766 (0.60%)	\$957 (0.75%)
7	--	--	\$335 (0.25%)	\$536 (0.40%)	\$670 (0.50%)	\$804 (0.60%)	\$1,005 (0.75%)
8	--	--	\$352 (0.25%)	\$563 (0.40%)	\$704 (0.50%)	\$844 (0.60%)	\$1,055 (0.75%)
9	--	--	\$369 (0.25%)	\$591 (0.40%)	\$739 (0.50%)	\$886 (0.60%)	\$1,108 (0.75%)
10	--	--	\$388 (0.25%)	\$621 (0.40%)	\$776 (0.50%)	\$931 (0.60%)	\$1,163 (0.75%)
TOTAL	\$4,750	\$5,928	\$6,844	\$7,881	\$8,789	\$9,297	\$10,033

25%
more than
No Trail

44%
more than
No Trail

66%
more than
No Trail

85%
more than
No Trail

96%
more than
No Trail

111%
more than
No Trail

Trail options continue to pay over the life of the contract!

Assumes 100% in indexed strategy at an annual growth rate of 5%; contract is held for 10 years; and no withdrawals. All commission payments after the first contract year are paid on a quarterly basis. Commission rates are current as of 3/7/18 and subject to change at any time. American Legend 7 issued under contract form number P1470017NW. Not available in all states. Form number may vary by state. Issued by Great American Life Insurance Company®.

For more information, contact a Relationship Manager
at **800-438-3398, ext. 11999**

