



State Approval Grid as of March 30, 2018



Annuities

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	FLEXIBLE PREMIUM FIXED ANNUITIES		FLEXIBLE PREMIUM FIXED-INDEXED ANNUITIES			SINGLE PREMIUM FIXED-INDEXED ANNUITY		FIXED-INDEXED ANNUITY RIDER
	GreatFlex 6 SM P1403204NW & P1403304NW	GreatFlex 6 (IRA & Non-qualified) P1429809NW	FlexMax SM P1405005NW & P1405105NW	FlexMax Plus SM P1426009NW	FlexMax 14 SM P1405805NW & P1405905NW	SingleMax Ten SM P1087313NW	IncomeSustainer Rider [®] R1417607NW	
Alabama ⁺	•	•	•	•	•	•	•	
Alaska ⁺	•	•	•	•	•	•	•	
Arizona ⁺	•	•	•	•	•	•	•	
Arkansas	•	•	•	•	•	•	•	
California ⁺	•	•	•	•	•	□	•	
Colorado ⁺	•	•	•	•	•	•	•	
Connecticut ⁺	•	•	•	•	•	•	•	
Delaware ⁺	•	•	•	•	•	•	•	
District of Columbia ⁺	•	•	•	•	•	•	•	
Florida ⁺	▲	▲	•	•	•	•	•	
Georgia ⁺	•	•	•	•	•	•	•	
Hawaii ⁺	•	•	•	•	•	•	•	
Idaho ⁺	•	•	•	•	•	•	•	
Illinois ⁺	•	•	•	•	•	•	•	
Indiana ⁺	•	•	•	•	•	•	•	
Iowa ⁺	•	•	•	•	•	•	•	
Kansas ⁺	•	•	•	•	•	•	•	
Kentucky ⁺	•	•	•	•	•	•	•	
Louisiana ⁺	•	•	•	•	•	•	•	
Maine ⁺	•	•	•	•	•	•	•	
Maryland ⁺	•	•	•	•	•	•	•	
Massachusetts ⁺	◇	◇	◇	◇	◇	◇	◇	
Michigan ⁺	•	•	•	•	•	•	•	
Minnesota ⁺⁺	•	•	•	•	•	□	•	
Mississippi ⁺	•	•	•	•	•	•	•	
Missouri ⁺	•	•	•	•	•	□	•	
Montana ⁺	•	•	•	•	•	•	•	
Nebraska ⁺	•	•	•	•	•	•	•	
Nevada	•	•	•	•	•	•	•	
New Hampshire ⁺	•	•	•	•	•	•	•	
New Jersey ⁺	•	•	•	•	•	•	•	
New Mexico	•	•	•	•	•	•	•	
North Carolina	•	•	•	•	•	•	•	
North Dakota ⁺	•	•	•	•	•	•	•	
Ohio ⁺	•	•	•	•	•	□	•	
Oklahoma	•	•	•	•	•	•	•	
Oregon ⁺⁺	▲	▲	▲	▲	•	•	•	
Pennsylvania	•	•	•	•	•	•	•	
Rhode Island ⁺	•	•	•	•	•	•	•	
South Carolina ⁺	•	•	•	•	•	•	•	
South Dakota ⁺	•	•	•	•	•	•	•	
Tennessee ⁺	•	•	•	•	•	•	•	
Texas ⁺	•	•	•	•	•	□	•	
Utah ⁺⁺	•	•	•	•	•	□	•	
Virginia ⁺	•	•	•	•	•	□	•	
Washington ⁺⁺	•	•	•	•	•	•	•	
West Virginia ⁺	•	•	•	•	•	•	•	
Wisconsin ⁺	•	•	•	•	•	•	•	
Wyoming ⁺	•	•	•	•	•	•	•	

Note: Inherited IRA Endorsement is available on GreatFlex 6, FlexMax, FlexMax Plus, FlexMax 14 and SingleMax Ten products only. Not available with the IncomeSustainer.

- + NAIC product training is required prior to the sale of any product in this state. Visit Write403bDirect.com for training information.
- * In accordance with state requirements, residents in Massachusetts, Minnesota, Oregon, Utah and Washington are only permitted to purchase annuity products within their resident state.
- Product approved for sale. Extended Care Waiver (R6020808NW or R6026209NW) and Terminal Illness Waiver (R6019408NW or R6025909NW) available.
- ▲ Product approved with state-specific marketing material.
- No-MVA product approved for sale.
- ◇ Product approved for sale. Extended Care Waiver and Terminal Illness Waiver not available.

Products issued by Annuity Investors Life Insurance Company, member of Great American Insurance Group. Contract form numbers may vary by state.